

# Mactac® Product Spotlight

## Challenge:

Executing complex graphics installations in 24 high-traffic stores across three geographic regions on a one-month timeline.



## Project Summary:

Roti Modern Mediterranean, a Chicago-based restaurant chain serving “Food That Loves You Back™,” has experienced considerable success in their mission to introduce consumers to the delicious flavors of the Mediterranean. As a result, the company now serves wholesome meals to customers across 25 locations in New York, Washington D.C., and the Chicagoland area. When Roti decided to roll out a rebrand across every one of their locations, however, their geographic reach suddenly posed a challenge.

Roti wanted to create eye-catching, durable murals that reflected their “Food that Loves You Back” brand messaging across all of their locations and across a variety of unusual surfaces—from brick to stone to slate to concrete to wood to painted soffit and more. Could cohesive-looking, long-lasting graphics be successfully installed across a wide variety of substrates in 24 stores located throughout several states? Further, could the task be accomplished within the company’s one-month rollout timeline? The job would not be easy, but Roti’s leaders knew they could turn to a partner they had worked with since their inception: Graphic Alliance.

“We have partnered with Roti since they opened their first store roughly nine years ago, and we love working with them,” explained Eric Grossman, CEO of Graphic Alliance. “The timelines are often tight, but the scale and diversity of substrates involved in this project made it unique. With so many surfaces, locations and minimal production time, we had to feel confident that the materials we used could accommodate every substrate we came across. Because we have found that Mactac offers the most versatile and durable graphic materials available, we relied on their unmatched strength and ease of use to accomplish this massive, challenging project.”

The entire Graphic Alliance team was engaged to ensure Roti’s deadlines were met, and they set to work using 10 different Mactac® products, such as REBEL H, B•free GRUV, B•free Window Frosted, and ROODLE, to install wall murals, window graphics, countertop and backlit displays across Roti’s 24 locations. There was hardly any time to sleep, but in the end, every one of Roti’s locations was left looking fabulous. Before long, the compliments came pouring in from employees, patrons and senior executives alike.

**Customer:** Graphic Alliance; Roti Modern Mediterranean

**Application:** Wall, door, counter, window and backlit graphics; standing/easel displays; menu boards









**Solution:** REBEL™ High Tack; IMAGin® RoughRap™; MACmark® 8300PRO; PERMACOLOR® RAYZor™ Laminate TuningFilm; B-Free® GRUV; MACtransfer Application Tape; ROODLE™; B•free® Window film

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*“The project may have been uniquely challenging, but the strong results achieved were exactly what we have come to expect from working with Mactac products,” reflected Eric Grossman. “These products are a great investment for any company’s in-store branding/marketing efforts, and we have only experienced minimal waste, ease of use, strong durability and reliability when working with them. They also come with top-notch customer service: We had a Mactac rep not only on call to answer our questions any time, but who also flew out to see us and personally ensured delivery of correct part numbers and samples for our customer.”*

*“With the products and support we have received from Mactac, I am proud to say our team was able to complete a project which has thus far been the highlight of my 21-year career.”*

Product	Features and Benefits	How It was Utilized by Graphic Alliance
<b>MACtransfer - ST1060</b>	Medium tack application tape	Roti was able to easily apply their elaborate, intricate “Food That Loves You Back” logo with complex-cut corners and curves without tearing the design in the process.
 	RoughRAP is a 2.0-mil gloss white high-performance vinyl designed for application on brick walls and other rough textured surfaces. When used in conjunction with PERMACOLOR RAYZor 1.5-mil overlamine, the life of the graphic can be protected inside for over eight years and helps to protect from abrasion, moisture and fading from UV light.	While using RoughRAP expanded the opportunities to display messaging throughout the restaurant’s interior brick walls, RAYZor allowed these pristine graphics to have effortless application and enhanced protection from the hustle and bustle of the restaurant’s daily visitors
 	TuningFilms BF changes and protects the color and finish of vehicles. This 3.9-mil polymeric calendared vinyl is equipped with B-free air-egress technology. MACmark 8300PRO Series 2.8-mil intermediate vinyl is crafted for graphics used in applications from customized environments to promotional signage.	When Roti wanted to take their promotion on the road, Graphic Alliance used MACmark colored vinyl to create a matte finish that did not take away from the boldness of the “Food That Loves You Back” design.
	B-free Frosted is a 3.1-mil matte translucent vinyl with special finishes for etched, sandblasted, or frosted effects. Proprietary air-egress structure for fast, easy, no-mess dry application and a smooth print surface.	B-free’s Frosted window adhesive created a large scale, translucent surface and allowed for backlit graphics with mess and bubble-free application
	ROODLE™ is a 6.0-mil semi-rigid matte vinyl media designed for UV screen, latex, solvent-based ink jet and off-set printing of removable adhesive graphics printed flush to the edge	Due to ROODLE’s borderless production, Graphic Alliance selected the adhesive for the high-impact window mural featuring the store opening.
	REBEL™ High Tack is a 4.0-mil soft, high bond, multi-print, high-opacity adhesive with high initial tack and lasting strength designed for interior and exterior marking such as wall graphics and other signage.	REBEL High Tack was chosen for its quick adhesion and long-lasting performance to compensate for wide-array of weather experienced at the 24 stores across the country.
	B-free GRUV GVC929BFD is a 2.1-mil gloss white vinyl designed for use on flat, curved, complex and riveted surfaces. It features an opaque, bubble-free air-egress acrylic adhesive for easy installation and removal.	With a bright white face for accurate color reproduction, Roti’s ‘Food That Loves You Back’ logo was prominent upon store opening.

If you have completed a project using Mactac materials and would like it to be featured, submit it to [mactac.americas@mactac.com](mailto:mactac.americas@mactac.com). For more information regarding Mactac products or graphic solutions, call **866-622-8223** or visit [www.mactac.com/graphics](http://www.mactac.com/graphics).

